



FOR IMMEDIATE RELEASE:

**SEVONE ENABLES LEADING MANAGED HOSTING SERVICES PROVIDER TO
INCREASE PERFORMANCE AND REDUCE OPERATING EXPENSES**

***DBSi Leverages SevOne to Monitor Performance Metrics of Client Communication
Devices, Respond Rapidly and Precisely to Network Events, Dynamically Adjust
Bandwidth Needs***

Newark, DE, August 12, 2008—SevOne, Inc., an innovator in Network and Application Performance Management tools and solutions, announced today that DBSi, a leading provider of disaster recovery, managed hosting and data center services to industries such as healthcare, pharmaceutical, energy and financial services has standardized on SevOne's award-winning, fully [distributed network and application performance management solution](#), PAS™ (Performance Appliance Solution). PAS enables DBSi to monitor, poll and provide critical application performance management data on hundreds of individual devices and interfaces at a fraction of the cost of legacy framework solutions.

Using SevOne's embedded statistics to provide performance polling for individual devices/components or individual metrics within devices, DBSi IT staff provides clients with past trending history, bandwidth utilization, packet loss and more. This valuable capability enables DBSi to improve their level of visibility into circuit connectivity performance and adjust bandwidth needs on-the-fly.

"We've traditionally relied on open source solutions for monitoring individual devices and client applications. As our data center and client volume increased, we saw the need to migrate to a commercially supported monitoring application," said Christopher Black, DBSi's Director of IT and Service Delivery Organization. "With SevOne's turnkey management solution, we can monitor all of our clients simultaneously, consolidating information into a single pane of glass, enabling us to quickly respond to issues that

arise.”

Specializing in high-density managed hosting solutions that produce a measurable ROI for clients, DBSi leverages SevOne’s [Instant Graphs](#) to rapidly troubleshoot and generate real-time reports. Black confirms, “As we dynamically increase the number of nodes being monitored during the normal course of business, SevOne has always been able to keep pace with our business.”

Moving from multiple open source applications to the user-friendly SevOne interface has also provided Black with the flexibility to deploy his team where they’re best utilized. “SevOne has freed up our staff allowing us to work strategically versus tactically, improving internal efficiencies and external reporting.”

“DBSi had a clear vision for migrating away from open source applications — often the lynchpin in hosting managed services — towards a solution that fostered improved device polling and reporting efficiencies,” said Michael Phelan, SevOne’s CEO. “We’re grateful for the opportunity to help DBSi fulfill this vision and we look forward to working closely with them in the future in areas such as synthetic application management.”

About SevOne PAS

SevOne is a comprehensive application and network performance monitoring appliance providing network managers with the real-time information they need to keep today’s dynamic networks and applications functioning at peak capacity. PAS is a highly affordable alternative to existing legacy framework solutions.

About DBSi

DBSi, headquartered in Bethlehem, PA, is the leading provider of disaster recovery, managed hosting, and data center services in the Mid-Atlantic. DBSi is firmly focused on being the most technically agile and client-focused provider in the region with a client base that extends across the entire country. DBSi merges over 25 years of expertise in enterprise-level infrastructure with a common-sense approach to business relationships. For more information please visit www.dbsintl.com or call 610-691-8811

About SevOne

SevOne, Inc. is a network performance management company dedicated to providing next-generation tools and services that enable enterprises to keep increasingly-complex networks and applications functioning at peak performance levels. Based on a scalable and flexible modern software architecture incorporating open web-services API, Web 2.0 GUI and peer-to-peer clustering, the SevOne solution provides managers, architects and engineers with the most accurate and timely data available to ensure enterprise-wide network performance and reliability. For more information please visit www.sevone.com or call 302-368-5650.

For additional insight into network and application performance management and its associated challenges, please view SevOne's most recent white paper: [*The Business Case for Performance Transparency*](#).

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